### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 11, 2022

### Cytek Biosciences, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-40632 (Commission File Number) 47-2547526 (IRS Employer Identification No.)

47215 Lakeview Boulevard Fremont, California (Address of principal executive offices)

94538 (Zip Code)

Registrant's telephone number, including area code: (877) 922-9835

(Former name or former address, if changed since last report.)

Common Stock, par value \$0.001 per share		CTKB	Nasdag Global Select Market			
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered			
Securities	registered pursuant to Section 12(b) of the Act:					
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))					
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)					
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)					
	provisions:	chaca to simultaneously satisfy the fi	ling obligation of the registrant under any of the			

Indicate by check mark whether the registrant is an emerging growth company as defined in as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02 Results of Operations and Financial Condition.

On May 11, 2022, Cytek Biosciences, Inc. (the "Company") issued a press release announcing its financial results for the quarter ended March 31, 2022. The press release is being furnished as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number Description of Exhibit

99.1 Press release dated May 11, 2022

The information furnished in this Current Report under Item 2.02 and the exhibit attached hereto shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 11, 2022

Cytek Biosciences, Inc.

/s/ Wenbin Jiang

Wenbin Jiang, Ph.D.
President and Chief Executive Officer

#### Cytek Biosciences Reports First Quarter 2022 Financial Results

First quarter revenue grew 44% compared to prior year

**FREMONT, Calif., May 11, 2022** (GLOBE NEWSWIRE) — Cytek® Biosciences, Inc. ("Cytek Biosciences" or "Cytek") (Nasdaq: CTKB) today reported financial results for the first quarter ended March 31, 2022.

#### **Recent Highlights**

- Total revenue was \$35.1 million for the first quarter, representing a 44% increase over the corresponding quarter of 2021
- Expanded the installed base to 1,226 instruments, with 116 instrument placements during the first quarter
- Continued to see demand across the increasingly diversified portfolio of Cytek's offerings, including service revenue that has more than doubled from the prior year

"I am pleased with our start to the year, with first quarter revenue growing 44% from the prior year," said Dr. Wenbin Jiang, CEO of Cytek Biosciences. "In addition to continuing to grow our installed base of instruments, we have also been successfully diversifying our overall revenue base. Our entire portfolio has continued to perform well, and our execution this quarter demonstrates Cytek's continued drive, as we look to further grow our business over the course of 2022."

#### First Quarter 2022 Financial Results

Total revenue for the first quarter of 2022 was \$35.1 million, a 44% increase over the first quarter of 2021, with continued demand across the full portfolio of Cytek's offerings.

Gross profit was \$20.2 million for the first quarter of 2022, an increase of 39% compared to a gross profit of \$14.5 million in the first quarter of 2021. Gross profit margin was 58% in the first quarter of 2022 compared to 60% in the first quarter of 2021. Adjusted gross profit margin in the first quarter of 2022 was 61% compared to 60% in the first quarter of 2021, after adjusting for stock-based compensation expense and amortization of acquisition-related intangibles.

Operating expenses were \$22.5 million for the first quarter of 2022, a 69% increase from \$13.4 million in the first quarter of 2021. The increase was primarily due to expenses to support continued growth of the business, including further investments in sales and marketing, R&D, and costs related to operating as a public company.

Loss from operations in the first quarter of 2022 was \$2.4 million compared to income of \$1.1 million in the first quarter of 2021. Net loss in the first quarter of 2022 was \$2.2 million compared to net income of \$0.1 million in the first quarter of 2021.

Adjusted EBITDA in the first quarter of 2022 was \$1.9 million compared to \$1.1 million in the first quarter of 2021, after adjusting for stock-based compensation expense and foreign currency exchange impacts.

#### 2022 Outlook

Cytek Biosciences now expects full year 2022 revenue to be closer to the high end of the range of \$160 million to \$168 million.

#### **Webcast Information**

Cytek will host a conference call to discuss the first quarter 2022 financial results on Wednesday, May 11, 2022, at 2:00 p.m. Pacific Time / 5:00 p.m. Eastern Time. A webcast of the conference call can be accessed at investors.cytekbio.com.

#### About Cytek Biosciences, Inc.

Cytek Biosciences is a leading cell analysis solutions company advancing the next generation of cell analysis tools by delivering high-resolution, high-content and high-sensitivity cell analysis utilizing its patented Full Spectrum Profiling™

(FSP™) technology. Cytek's novel approach harnesses the power of information within the entire spectrum of a fluorescent signal to achieve a higher level of multiplexing with exquisite sensitivity. Cytek's FSP platform includes its core instruments, the Aurora and Northern Lights™ systems, the Aurora CS cell sorter, reagents, software and services to provide a comprehensive and integrated suite of solutions for its customers. Cytek is headquartered in Fremont, California with offices and distribution channels across the globe.

Other than Cytek's Northern Lights CLC system, which is available for clinical use in China and the European Union, Cytek's products are for research use only – not for use in diagnostic procedures or for clinical purposes.

Cytek, Full Spectrum Profiling, FSP and Northern Lights are trademarks or registered trademarks of Cytek Biosciences, Inc.

In addition to filings with the Securities and Exchange Commission (SEC), press releases, public conference calls and webcasts, Cytek uses its website (www.cytekbio.com), LinkedIn page and corporate Twitter account as channels of distribution of information about its company, products, planned financial and other announcements, attendance at upcoming investor and industry conferences and other matters. Such information may be deemed material information and Cytek may use these channels to comply with its disclosure obligations under Regulation FD. Therefore, investors should monitor Cytek's website, LinkedIn page, and Twitter account in addition to following its SEC filings, news releases, public conference calls and webcasts.

#### **Statement Regarding Use of Non-GAAP Financial Information**

Cytek has presented certain financial information in accordance with U.S. GAAP and also on a non-GAAP basis for the three-month period ended March 31, 2022. Management believes that non-GAAP financial measures, including "Adjusted gross profit margin" and "Adjusted EBITDA" referenced above, taken in conjunction with GAAP financial measures, provide useful information for both management and investors by excluding certain non-cash and other expenses that are not indicative of the company's core operating results. Management uses non-GAAP measures to compare the company's performance relative to forecasts and strategic plans and to benchmark the company's performance externally against competitors. Non-GAAP information is not prepared under a comprehensive set of accounting rules and should only be used to supplement an understanding of the company's operating results as reported under U.S. GAAP. Cytek encourages investors to carefully consider its results under GAAP, as well as its supplemental non-GAAP information and the reconciliation between these presentations, to more fully understand its business. Reconciliations between GAAP and non-GAAP operating results are presented in the accompanying tables of this release.

#### **Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 as contained in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are subject to the "safe harbor" created by those sections. All statements, other than statements of historical facts, may be forward-looking statements. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "might," "will," "should," "expect," "plan," "anticipate," "could," "intend," "target," "project," "contemplate," "believe," "estimate," "predict," "potential" or "continue" or the negatives of these terms or variations of them or similar terminology, but the absence of these words does not mean that a statement is not forward-looking. These forward-looking statements include statements regarding Cytek Biosciences' continued drive as it looks to further grow its business over the course of 2022 and its expectations that full year 2022 revenue will be closer to the high end of the range of \$160 million to \$168 million. These statements are based on management's current expectations, forecasts, beliefs, assumptions and information currently available to management. These statements also deal with future events and involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from the information expressed or implied by these forward-looking statements. Factors that could cause actual results to differ materially include risks and uncertainties such as those relating to market conditions; the ongoing COVID-19 pandemic; Cytek Biosciences' dependence on certain sole and single source suppliers; competition; market acceptance of Cytek Biosciences' current and potential products; Cytek Biosciences' ability to manage the growth and complexity of its organization; Cytek Biosciences' ability to maintain

stay in compliance with its material contractual obligations, applicable laws and regulations. You should refer to the section entitled "Risk Factors" set forth in Cytek Biosciences' Annual Report on Form 10-K filed with the SEC on March 17, 2022, Cytek Biosciences' Quarterly Report on Form 10-Q to be filed with the SEC and other filings Cytek Biosciences makes with the SEC from time to time for a discussion of important factors that may cause actual results to differ materially from those expressed or implied by Cytek Biosciences' forward-looking statements. Although Cytek Biosciences believes that the expectations reflected in the forward-looking statements are reasonable, it cannot provide any assurance that these expectations will prove to be correct nor can it guarantee that the future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or occur. The forward-looking statements in this press release are based on information available to Cytek Biosciences as of the date hereof, and Cytek Biosciences disclaims any obligation to update any forward-looking statements provided to reflect any change in its expectations or any change in events, conditions, or circumstances on which any such statement is based, except as required by law. These forward-looking statements should not be relied upon as representing Cytek Biosciences' views as of any date subsequent to the date of this press release.

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#### **Investor Relations Contact:**

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# Cytek Biosciences, Inc. Consolidated Statements of Operations and Comprehensive Income (Unaudited)

(In thousands, except share and per share data)		Three months ended March 31, 2022 2021		
Revenue, net:				
Product	\$	31,481	\$	22,700
Service		3,583		1,572
Total revenue, net		35,064	·	24,272
Cost of sales:				
Product		11,767		7,308
Service		3,120		2,478
Total cost of sales		14,887		9,786
Gross profit		20,177		14,486
Operating expenses:				
Research and development		8,025		5,094
Sales and marketing		6,960		4,277
General and administrative		7,549		3,983
Total operating expenses	<u> </u>	22,534		13,354
(Loss) income from operations		(2,357)		1,132
Other income (expense):		(=00)		(0.==
Interest expense		(590)		(375
Interest income		18		10
Other expense, net		(374)		(615
Total other expense, net	_	(946)		(980
(Loss) income before income taxes		(3,303)		152
(Benefit from) provision for income taxes	<u></u>	(1,145)	φ.	50
Net (loss) income	\$	(2,158)	\$	102
Less: net loss allocated to noncontrolling interests		137		_
Less: net income allocated to participating securities		<u> </u>		(102
Net (loss) income attributable to common stockholders, basic and diluted	\$	(2,021)	\$	
Net (loss) income attributable to common stockholders per share, basic	\$	(0.02)	\$	_
Net (loss) income attributable to common stockholders per share, diluted	\$	(0.02)	\$	
Weighted-average shares used in calculating net (loss) income per share, basic	13	133,902,523		31,557,473
Weighted-average shares used in calculating net (loss) income per share, diluted	13	133,902,523		5,757,157
Comprehensive (loss) income:				
Net (loss) income	\$	(2,158)	\$	102
Foreign currency translation adjustment, net of tax		14		202
Net comprehensive (loss) income	\$	(2,144)	\$	304

#### Cytek Biosciences, Inc. Consolidated Balance Sheets (Unaudited)

(In thousands, except share and per share data)	March 31, 2022	December 31, 2021
Assets		
Current assets:		
Cash and cash equivalents	\$362,506	\$ 364,618
Trade accounts receivable, net	30,406	29,760
Inventories	37,982	32,171
Prepaid expenses and other current assets	8,218	5,184
Total current assets	439,112	431,733
Deferred income tax assets, noncurrent	10,688	9,173
Property and equipment, net	6,504	5,851
Operating lease right-of-use assets	13,839	_
Goodwill	10,144	10,144
Intangible assets, net	4,328	4,739
Other noncurrent assets	1,264	1,665
Total assets	\$485,879	\$ 463,305
Liabilities, redeemable convertible preferred stock and stockholders' equity		
Current liabilities:		
Trade accounts payable	\$ 5,971	\$ 3.034
Legal settlement liability, current	1,554	1,463
Accrued expenses	14,640	15,251
Other current liabilities	8,386	6,352
Deferred revenue, current	12,252	7,081
Total current liabilities	42,803	33,181
Legal settlement liability, noncurrent	14,635	13,745
Deferred revenue, noncurrent	7,199	9,790
Operating lease liability, non-current	12,684	_
Other noncurrent liabilities	1,116	1,204
Total liabilities	\$ 78,437	\$ 57,920
Commitments and contingencies	<del>Ψ 7 0, 457</del>	Ψ 57,320
Redeemable convertible preferred stock, \$0.001 par value; 10,000,000 shares authorized, zero issued and outstanding as of March 31, 2022 and December 31, 2021; aggregate liquidation preference of zero as of March 31, 2022 and December 31, 2021.	_	_
Stockholders' equity:		
Common stock, \$0.001 par value; 1,000,000,000 authorized shares as of March 31, 2022 and December 31, 2021, respectively; 134,242,930 and 133,749,663 issued and outstanding shares as of March 31, 2022 and December 31,		
2021, respectively.	134	126
Additional paid-in capital	427,818	423,625
Accumulated deficit	(21,627)	(19,606)
Accumulated other comprehensive income	911	897
Noncontrolling interest in consolidated subsidiary	206	343
Total stockholders' equity	\$407,442	\$ 405,385
Total liabilities, redeemable convertible preferred stock and stockholders' equity	\$485,879	\$ 463,305

## Cytek Biosciences, Inc. Reconciliation of GAAP to Non-GAAP Measures (Unaudited)

(In thousands, except per share amounts)		Three Month Ended March 31, 2022 2021		
GAAP gross profit	\$	20,177	\$	14,486
Stock-based compensation	•	707	•	112
Amortization of acquisition-related intangible assets		337		_
Non-GAAP gross profit	\$	21,221	\$	14,598
Non-GAAP gross profit %		61%		60%
GAAP operating expenses	\$	22,534	\$	13,354
Stock-based compensation		(3,130)		(344)
Amortization of acquisition-related intangible assets		(114)		
Non-GAAP operating expenses	\$	19,290	\$	13,010
GAAP income from operations	\$	(2,357)	\$	1,132
Stock-based compensation		3,837		456
Amortization of acquisition-related intangible assets		451		
Non-GAAP income from operations	\$	1,931	\$	1,588
GAAP net income	\$	(2,158)	\$	102
Stock-based compensation		3,837		456
Amortization of acquisition-related intangible assets		451		_
Tax effect of items excluded from non-GAAP results		(156)		_
Non-GAAP net income	\$	1,973	\$	558
GAAP net income attributable to common stockholders	\$	(2,021)	\$	_
Stock-based compensation		3,837		456
Amortization of acquisition-related intangible assets		451		_
Tax effect of items excluded from non-GAAP results		(156)		
Non-GAAP net income attributable to common stockholders	\$	2,110	\$	456
GAAP net income per share to common stockholders, diluted	\$	(0.02)	\$	_
Stock-based compensation per share		0.029		0.01
Amortization of acquisition-related intangible assets		0.003		
Tax effect of items excluded from non-GAAP results		(0.001)		_
Non-GAAP net income per share to common stockholders, diluted	\$	0.01	\$	0.01
Average shares outstanding for calculation of non-GAAP net income per share (diluted)	13	3,902,523	35	,757,157
GAAP Net Income	\$	(2,158)	\$	102
Depreciation and Amortization		1,470		167
Provision for (Benefits from) Income Taxes		(1,145)		50
Interest Income		18		10
Interest Expense		(590)		(375)
Foreign currency exchange loss, net		422		663
Stock-based compensation		3,837		456
Adjusted EBITDA	\$	1,854	\$	1,073