

Q2 2026 Earnings Presentation

August 5, 2026

Safe Harbor Statement

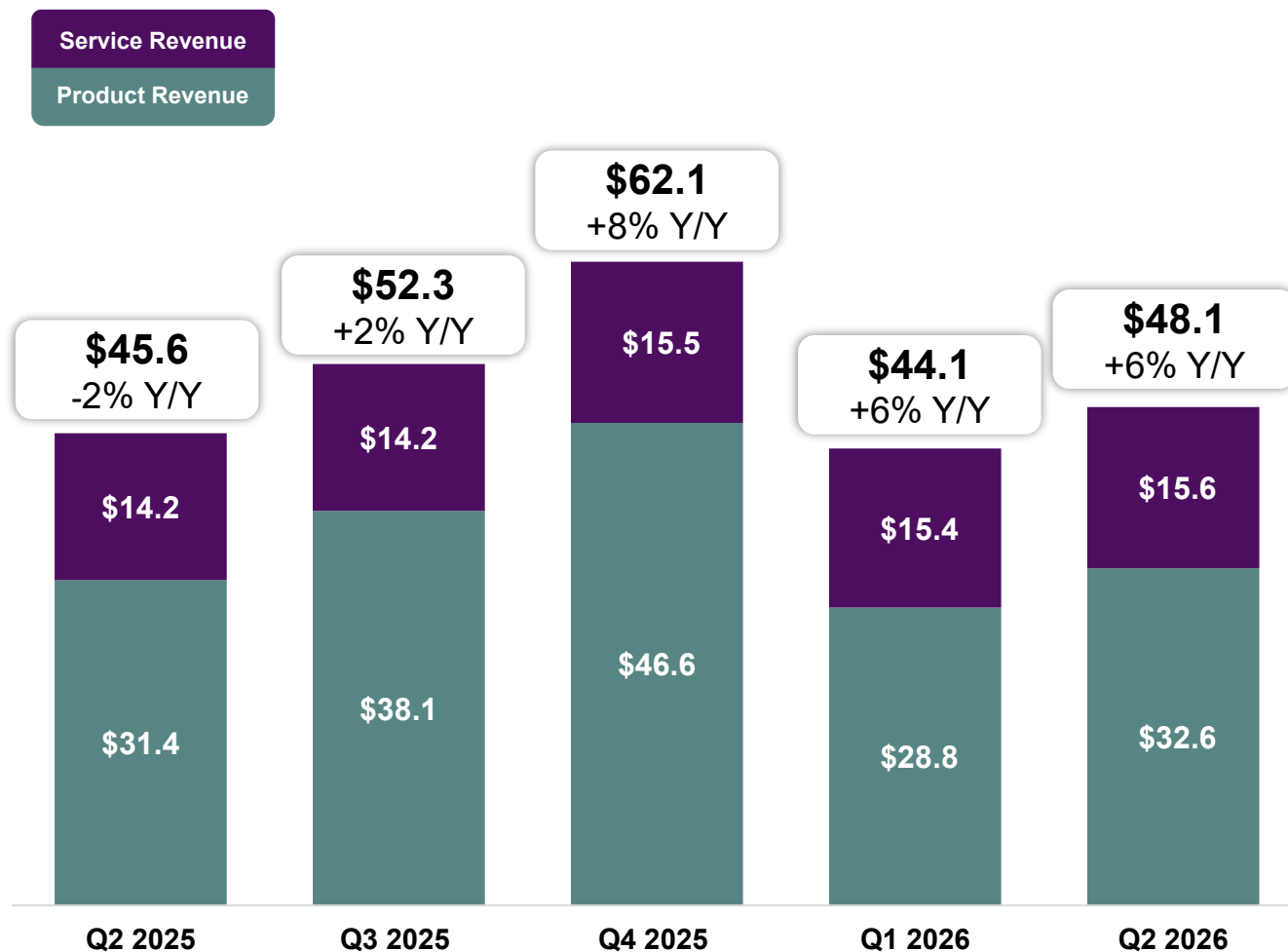
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This presentation and the related conference call and webcast include certain financial information in accordance with generally accepted accounting principles in the United States ("U.S. GAAP") and also on a non-GAAP basis for the three-month period ended June 30, 2026 and June 30, 2025. Management believes that non-GAAP financial measures, including "Adjusted gross profit," "Adjusted gross margin," "Adjusted EBITDA," and "Adjusted EBITDA excluding investment income," taken in conjunction with GAAP financial measures, provide useful information for both management and investors by excluding certain non-cash and other expenses that are not indicative of the company's core operating results. Management uses non-GAAP measures to compare the company's performance relative to forecasts and strategic plans and to benchmark the company's performance externally against competitors. Non-GAAP information is not prepared under a comprehensive set of accounting rules and should only be used to supplement an understanding of the company's operating results as reported under U.S. GAAP. Cytek encourages investors to carefully consider its results under GAAP, as well as its supplemental non-GAAP information and the reconciliation between these presentations, to more fully understand its business. Reconciliations between GAAP and non-GAAP operating results are presented in the tables accompanying this presentation.

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Q2 2026 Revenue Results¹



1. As of quarter ended 6/30/2026. \$ Millions

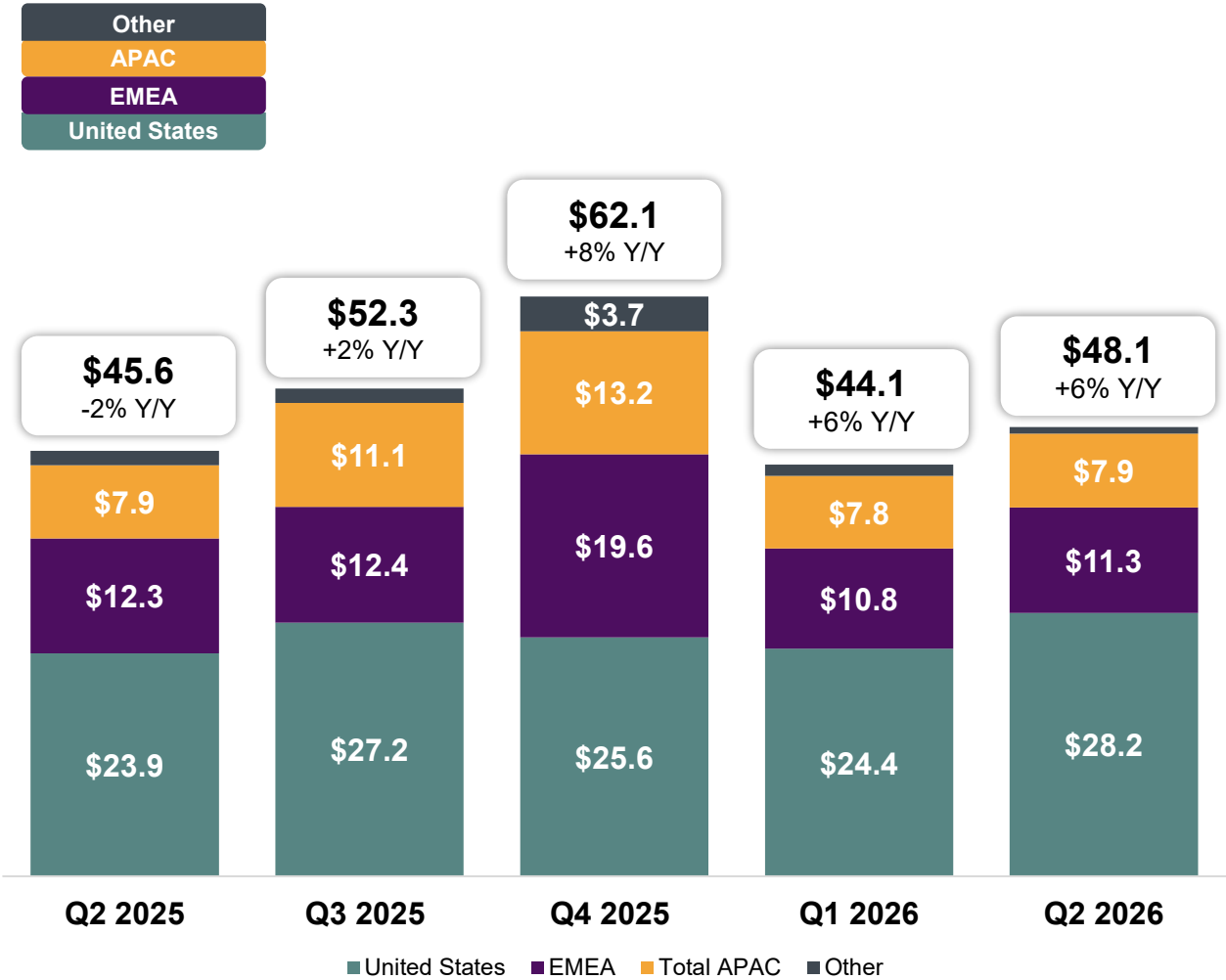
Q2 2026 Commentary

Continued positive momentum through the second quarter, delivering another period of solid revenue growth

Q2 2026 Revenue grew 6% Y/Y driven by:

- Strong double-digit revenue growth in the U.S. and in China
- Mid-teens growth from FSP instruments
- Consistent double-digit growth in service business

Revenue by Geographic Region¹



Q2 2026 Commentary

US: Revenue was up 18% Y/Y driven by impressive growth in instruments in academic and government and services

EMEA: Revenue was down 8% Y/Y due to continued budgetary pressures from regional geopolitical dynamics

APAC: Revenue was flat Y/Y with China delivering strong double-digit growth offset by softness elsewhere in the region

1. EMEA = Europe, Middle East, & Africa; APAC = Asia-Pacific. \$ Millions

Q2 Business Highlights¹

Expanded to a total installed base of 3,933 Cytek instruments, adding 142 units in Q2

Solid instrument unit growth in Q2 driven by high-end instruments, which increased by 11% Y/Y

Grew Cytek Cloud to over 28K users in Q2 2026, up 15% since the start of the year

Launched Cytek Borealis, a new 7-laser full spectrum flow cytometer with proprietary matching reagents to enable high-resolution 60-color panel

Introduced new Cytek Aurora Evo instrument configurations with expanded automation capabilities for highly automated lab environments

Recurring revenue was \$18.5 million, up 8% Y/Y, representing 35% of Cytek revenue over TTM, up from 32% from a year ago

1. Cytek's products are for research use only and not for use in diagnostic procedures (other than Cytek's Northern Lights-CLC system and certain reagents, which are available for clinical use only in China and the European Union).
Recurring revenue is comprised of service and reagent revenue; TTM = trailing-twelve-months.

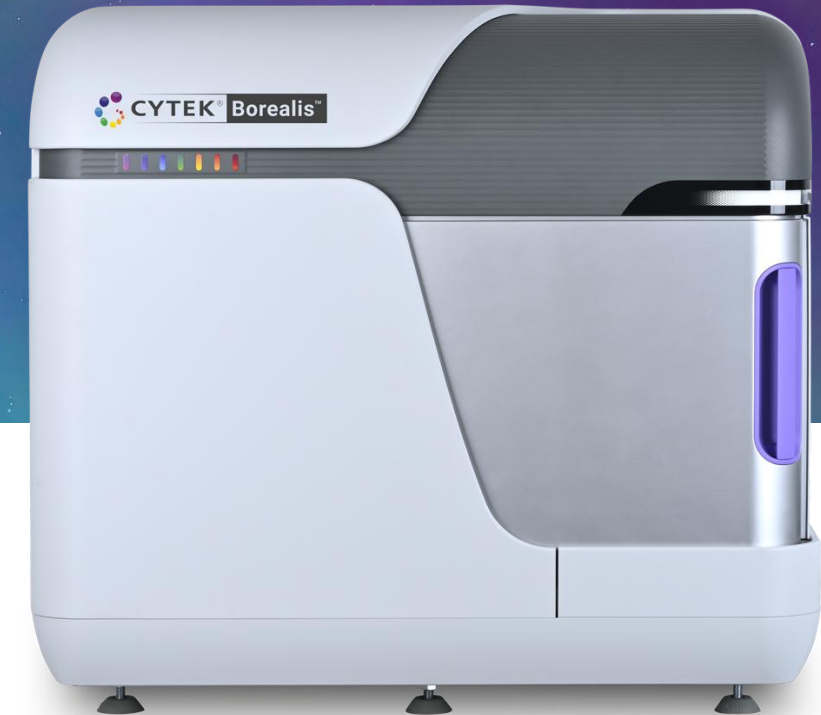
Extending our Leadership in the Spectral Flow Cytometry Market

INTRODUCING THE NEW

Cytek Borealis™ Flow Cytometer

Revolutionary, next-generation flow cytometry

- First-ever 60 color, 7-laser Flow Cytometer with proprietary matching reagents
- Accommodates nanoparticle sizes enabling a high diversity of sample types
- Chassis design accommodates future integrated cell imaging via upgrade
- High flowrates increases the speed of analysis and throughput of the system
- Enhanced automation eliminates the need for manual sample handling



Unparalleled analytical breadth expands the possibilities of cellular discovery

Strengthening our Market Leadership

INTRODUCING THE NEW

Cytek Aurora™ Evo

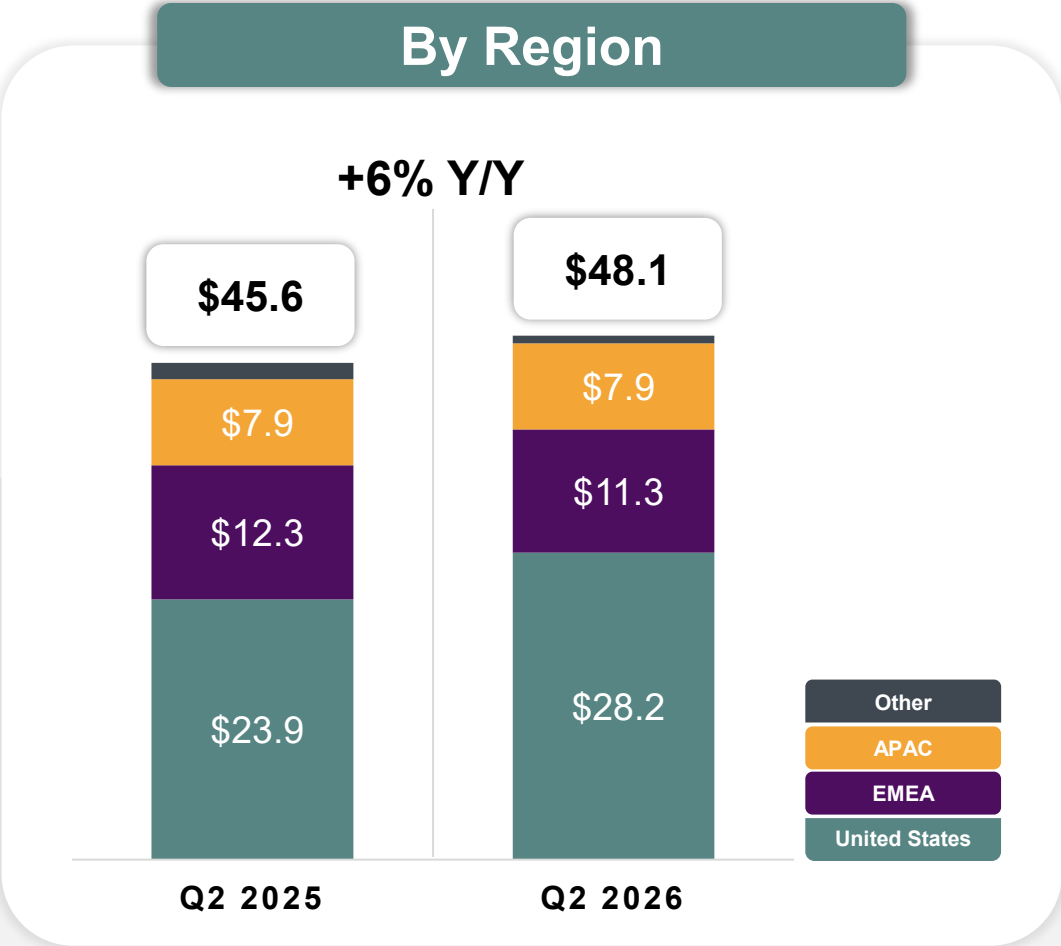
with enhanced automation capabilities

- Full-spectrum 40+ color, 5-laser Flow Cytometry
- Expanded automation capabilities for highly-automated laboratory environments
- Automated and remote start-up, shut-down, door operation, monitoring and temperature control
- API to interface with automated plate handling systems, eliminates the need for human intervention

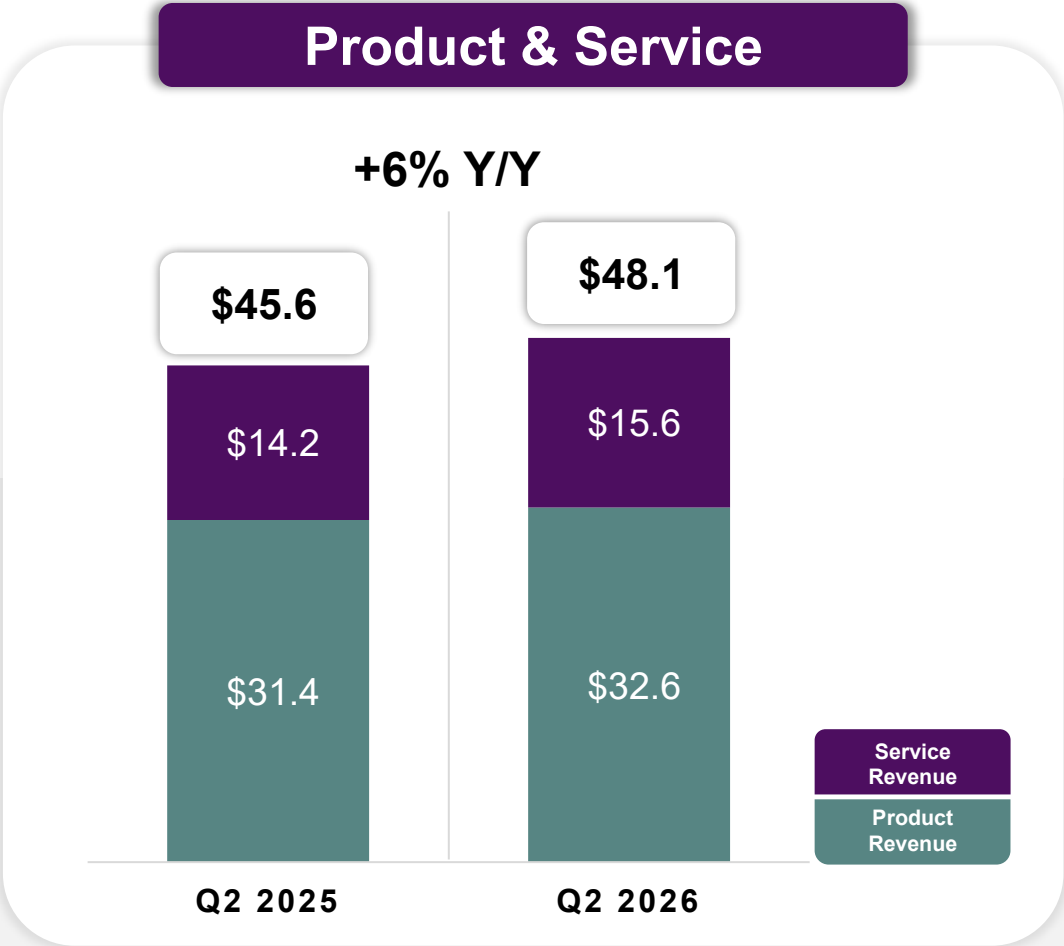


Enabling full integration into highly automated lab environments

Revenue Mix



18% Y/Y US Growth



10% Y/Y Service Growth

Q2 2026 Financial Overview

<i>\$ in millions</i>	Q2 2025	Q2 2026	Y/Y
Total Revenue	\$45.6	\$48.1	6%
Gross Profit	\$23.9	\$28.3	19%
Gross Margin	52%	59%	NM
Operating Expenses:			
Research and Development	\$8.8	\$9.7	10%
Sales and Marketing	\$12.1	\$13.2	9%
General and Administrative ¹	\$13.5	\$16.8	24%
Total Operating Expenses	\$34.5	\$39.7	15%
Loss from Operations	\$(10.6)	\$(11.4)	NM
Net Loss	\$(5.6)	\$(12.2)	NM
Non-GAAP Adjusted EBITDA²	\$1.3	\$(1.5)	NM

1. Year-over-year increase in General and Administrative expenses were due primarily to previously disclosed litigation-related expenses, severance, and personnel costs.

2. See Appendix for reconciliation of GAAP to non-GAAP figures

Updated 2026 revenue guidance, increasing by \$1M at the midpoint

FY 2026 Revenue Guidance¹
\$207 - \$212
million

+3 to +5% Y/Y growth

2026 Strategic Priorities



Global Diversification

Accelerate **market penetration of instruments** across multiple geographies



Technology Platform Leader

Advance technological leadership with continuous **innovation**



Growing Recurring Revenue

Drive **reagent and service businesses** benefitting from established and **expanding global installed base**



Attractive Financial Profile

Well-positioned to deliver long-term **profitable, sustainable growth** through differentiated technology portfolio, durable growth drivers, strong balance sheet, and global reach



Appendix

Creating New Business Units to Drive Growth

Aligns sales, marketing and R&D resources on distinct customer needs to accelerate Cytek's growth

1

Research Technology Business Unit

- ➔ High-end instruments to research use only customers
- ✓ Robust replacement cycle for high-end instruments
- ✓ Continuous innovation with state-of-the art instruments

2

Solutions and Clinical Business Unit

- ➔ Low/mid-range instruments and reagents to solutions-oriented customers
- ✓ Largely unexploited opportunity in QA/QC
- ✓ >\$150M reagents flow across our installed base
- ✓ Low current share = big growth opportunity

3

Service Business Unit

- ➔ System maintenance and repair services for other Business Units
- ✓ Revenue grows with installed base growth

— To Be Completed in Q3 2026 —

Reconciliation of GAAP to Non-GAAP Measures (Unaudited)

(In thousands)	Three Months Ended		Six Months Ended	
	June 30, 2026	June 30, 2025	June 30, 2026	June 30, 2025
GAAP gross profit	\$ 28,340	\$ 23,867	\$ 49,594	\$ 44,024
Stock based compensation	\$ 736	\$ 1,110	\$ 1,465	\$ 2,196
Amortization of acquisition-related intangible assets	\$ 490	\$ 481	\$ 984	\$ 974
Non-GAAP adjusted gross profit	\$ 29,566	\$ 25,458	\$ 52,043	\$ 47,194
GAAP gross margin	59 %	52 %	54 %	51 %
Non-GAAP adjusted gross margin	61 %	56 %	56 %	54 %
GAAP net income	\$ (12,158)	\$ (5,583)	\$ (31,024)	\$ (16,985)
Depreciation and amortization	\$ 2,985	\$ 2,988	\$ 5,797	\$ 5,869
Provision for (benefit from) income taxes	\$ 515	\$ (1,192)	\$ 2,008	\$ (1,056)
Interest income	\$ (819)	\$ (555)	\$ (1,606)	\$ (1,062)
Interest expense	\$ 281	\$ 414	\$ 543	\$ 705
Foreign currency exchange loss (gain)	\$ 729	\$ (1,593)	\$ 1,881	\$ (2,871)
Stock based compensation	\$ 5,339	\$ 6,791	\$ 10,200	\$ 13,420
Write-off Investment	\$ 1,587	\$ —	\$ 1,587	\$ —
Non-GAAP adjusted EBITDA	\$ (1,541)	\$ 1,270	\$ (10,614)	\$ (1,980)
Investment income	\$ (1,383)	\$ (2,048)	\$ (3,012)	\$ (4,309)
Non-GAAP adjusted EBITDA excluding investment income	\$ (2,924)	\$ (778)	\$ (13,626)	\$ (6,289)



Thank You